

Prospective In
2018

ZKTeco POS Business Training

Beyond Today For
The Future

High Quality, Cost Effective POS for Retail and Hospitality Marketing



CONTENT

Background of POS Business

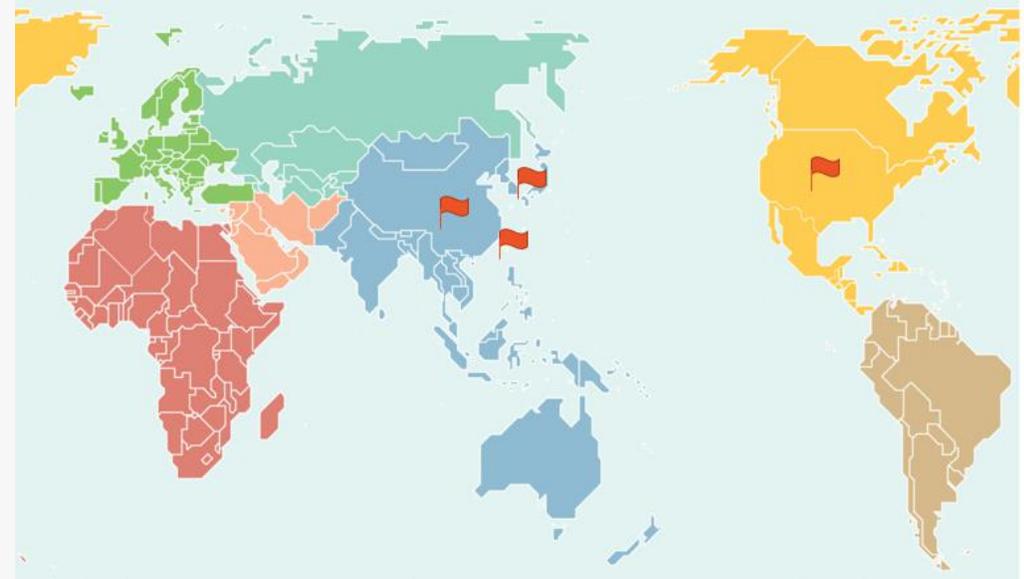
Positioning of ZKTeco POS

ZKTeco POS Hardware

ZKTeco Pos Software

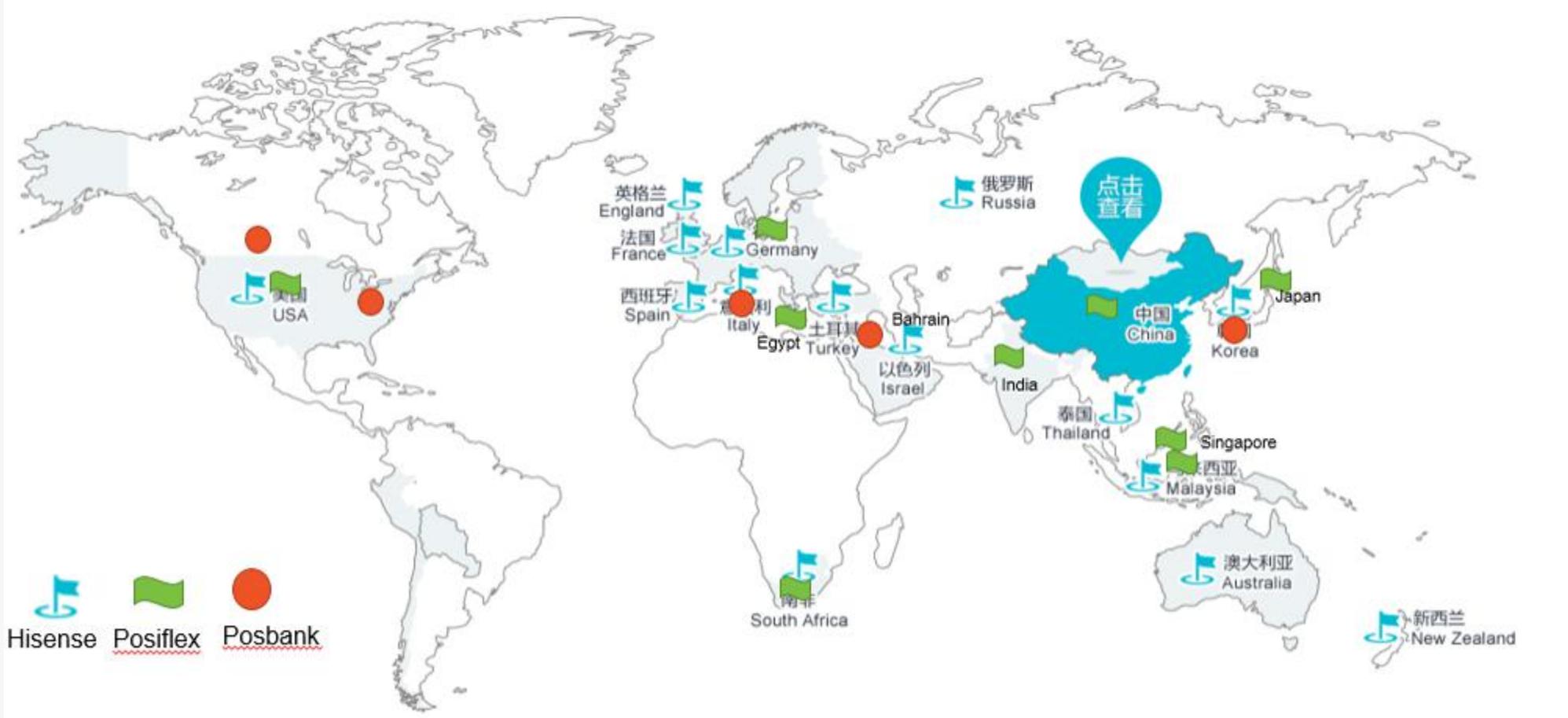
Marketing Strategy

Promotion & Achievement

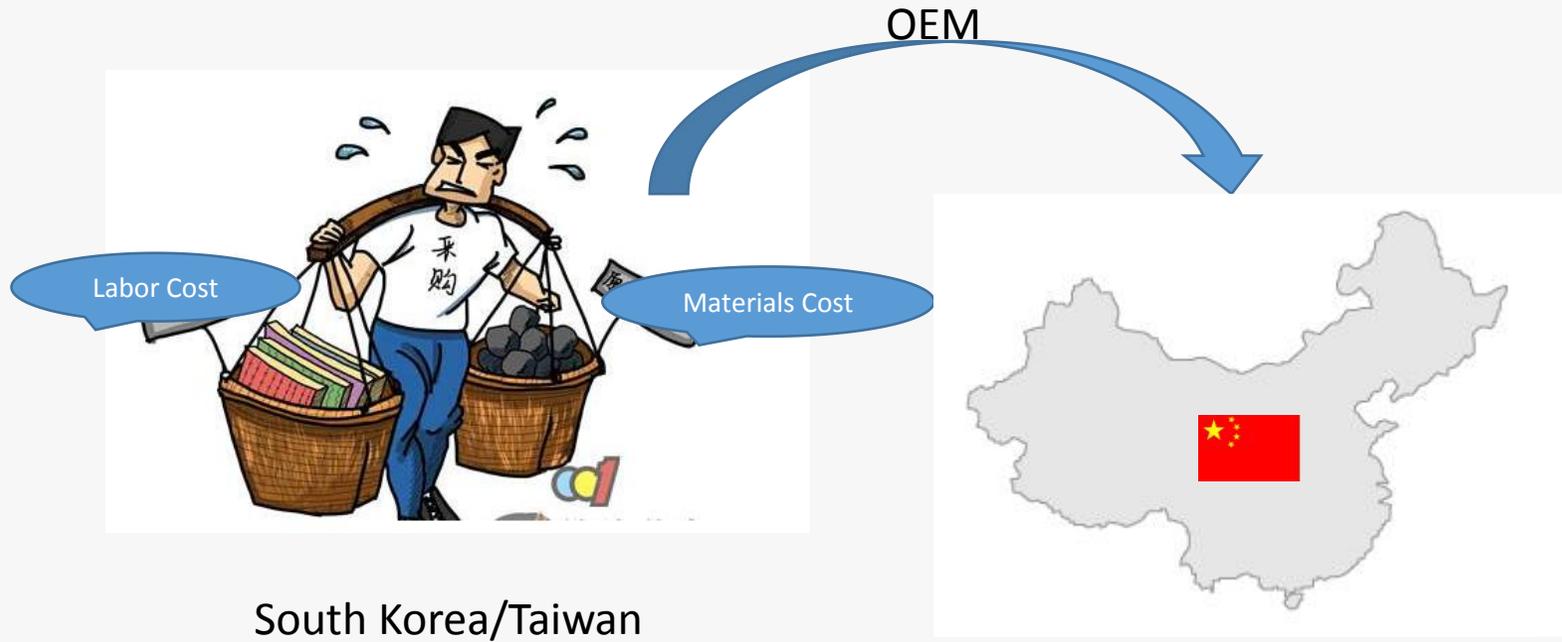


- *Non or low threshold, fierce competition.
- *Hardware and software are divided.
- * Most of additional value retains in software.

- *South Korea/Japan: PosBank/Okpos/Toshiba
- *Taiwan: Posiflex/ Poindus / flytech/ Tyso/ Partner
- *China: Hisense/ Wintec/ Zonerich/ Ejeton
- *America: Elo/ Bematech



*China, Europe, Middle East, Russia, America, South Africa are the key area.



*We believe the smart supermarket are next breakthrough of biometric verification industry, smart POS solution would be the best entrance.

*One-stop service, provide hardware and software at the same time, including C/S & B/S software.

*Combine with Big Boss, member verification and passenger flow analysis.





Best Biometric products Provider

- Developed own biometric algorithm of fingerprint, face, finger vein and iris for verification.
- Top class R&D investment
- Perfect production facilities



Global Branches and Existing Sales Channel

- More than 30 branches across the world.
- Numerous loyal clients at some countries.
- Structured sales policy through authorized distribution channel



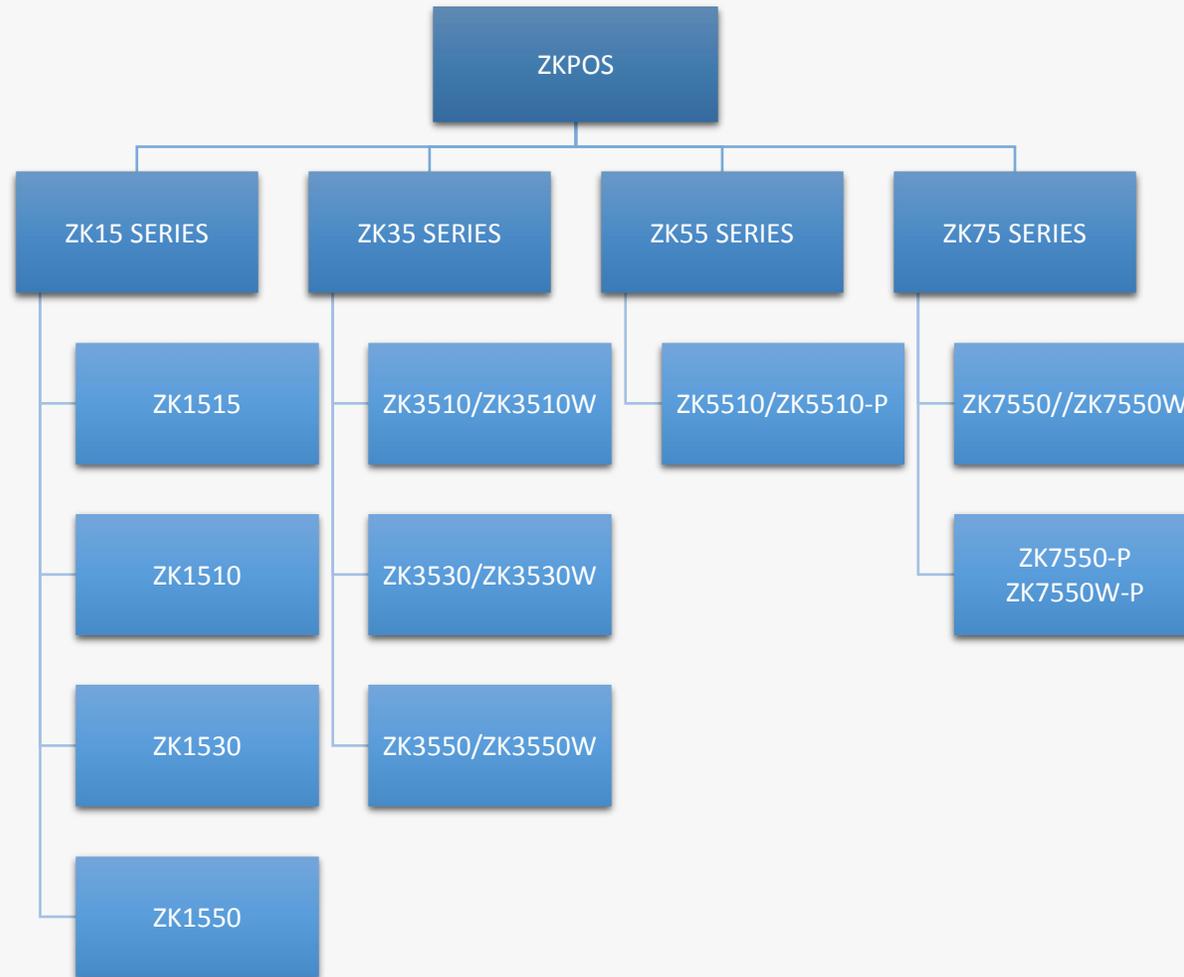
High Quality with Competitive price

- High quality manufacturing through strict quality control
- Manufactured from top quality components and materials
- Competitive price will be created profit for clients



Various and Elegant POS Terminals

- Different appearance and features All in One POS terminals
- Various Peripherals for POS
- Different level products to meet clients' demand



Naming Rule

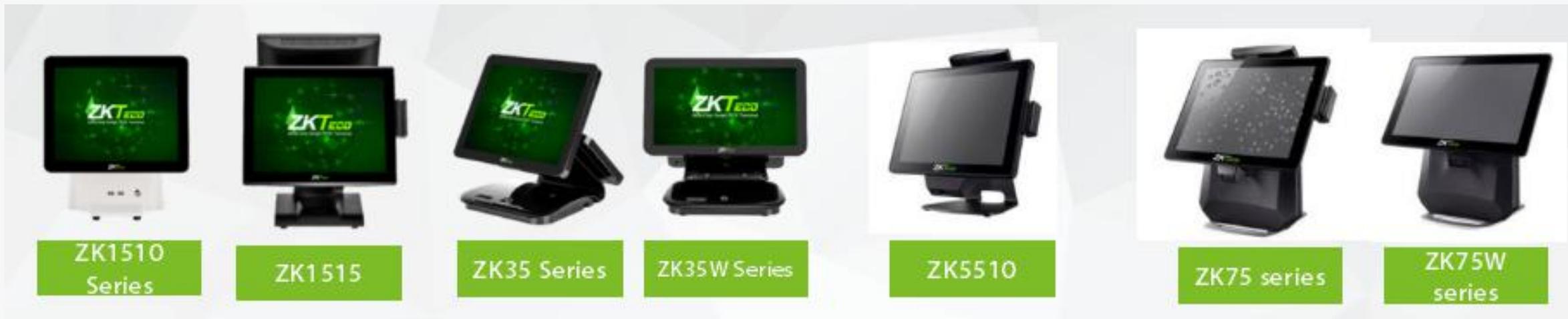
10=Celeron J1900

30=Core i3

50=Core i5

W=15.6" touch screen

P=Projected Capacitive
touch screen



Principles

*Reliable

*Affordble

*Support and response timely



Thermal Printer



Cash Drawer



Touch Monitor

ZKTeco can provide a whole set of solutions for POS systems



ZK SLK20R

Barcode



ZK POS software

*Design a brand-new model, embeded with fingerprint reader, support Andriod system, share picture after CNY.



*ZKAI02000 series, built-in themal printer

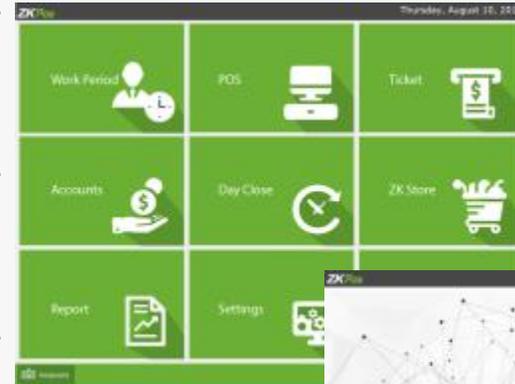


*ZK1510e, Intel Celeron J1800 cpu.



*Bluetooth portable themal printer, 58mm

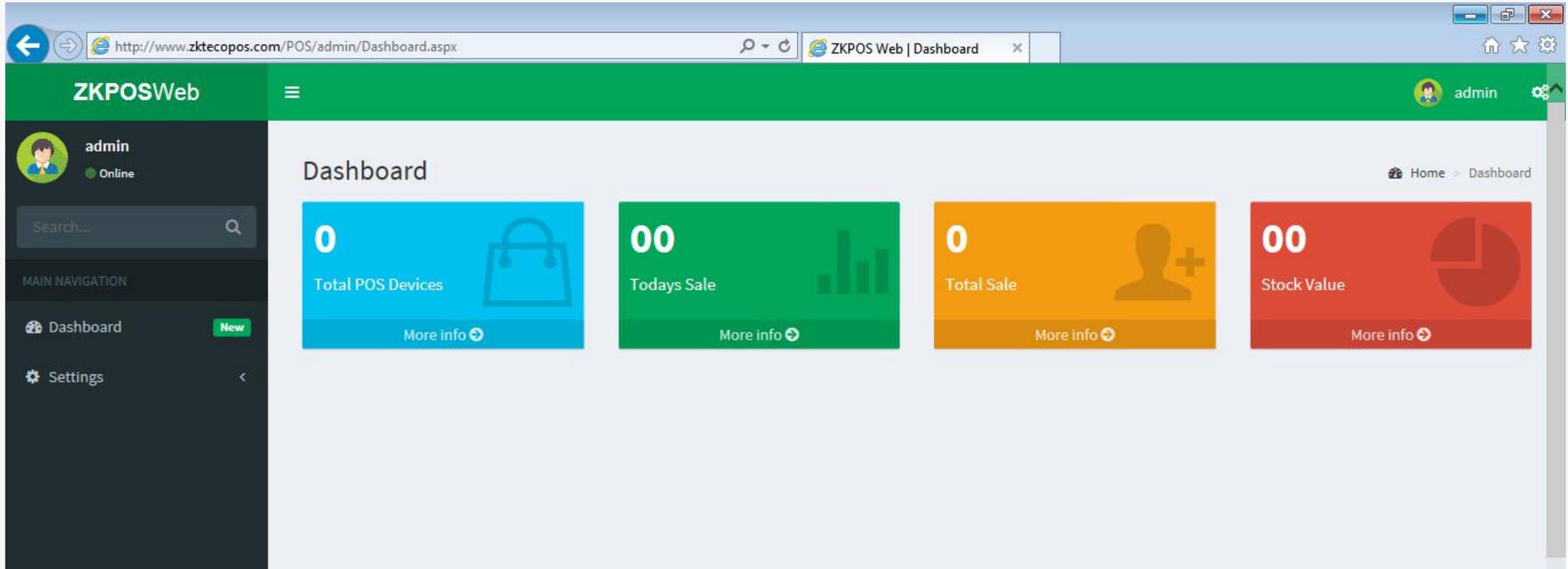




www.zktecopos.com/pos/admin

User:admin, Passwords:admin

Back-stage management, checking all our customers.



The screenshot shows a web browser window displaying the ZKPOS Web Admin Dashboard. The browser's address bar shows the URL <http://www.zktecopos.com/POS/admin/Dashboard.aspx>. The dashboard features a green header with the 'ZKPOSWeb' logo and a user profile for 'admin' with a 'Home > Dashboard' breadcrumb. A dark sidebar on the left contains a search bar, a 'MAIN NAVIGATION' section with 'Dashboard' (marked 'New') and 'Settings', and a user profile for 'admin' (marked 'Online'). The main content area, titled 'Dashboard', contains four data cards: 'Total POS Devices' (0), 'Todays Sale' (00), 'Total Sale' (0), and 'Stock Value' (00). Each card includes an icon, a numerical value, and a 'More info' link.

Category	Value
Total POS Devices	0
Todays Sale	00
Total Sale	0
Stock Value	00

www.zktecopos.com/pos

User:test@gmail.com, Passwords:test

Back-stage management, for customers to check all sorts of reports.

The screenshot displays the ZKPOS Web Dashboard in a browser window. The browser's address bar shows the URL <http://www.zktecopos.com/pos/Dashboard.aspx>. The page features a green header with the 'ZKPOSWeb' logo and a user profile for 'testCustomer' with a settings icon. A dark sidebar on the left contains a search bar and a 'MAIN NAVIGATION' menu with items: Dashboard (marked 'New'), Reports (with a '4' notification), Current Day Sales Reports, DayWise Reports, Stock Reports, Stock Receiving, and Settings. The main content area is titled 'Dashboard' and includes a breadcrumb 'Home > Dashboard'. It features four data cards: '10 POS Devices' (blue), '4 Devices Connected' (green), '0 Todays Sale' (orange), and '0 Total Sale' (red). Each card has a 'More info' link. Below these cards is a user profile card for 'testCustomer' showing contact details: email 'test@gmail.com', phone '123456789', and address 'Test Address'.



*Precondition of that customer must use ZKPos_C/S software firstly, because Web version software is to access the SQL of C/S software to collect useful data.

*Five steps planning

I : Complete ZKPos C/S software.

II: Back-stage Management.

III: Order online, delivery of food.

IV: Enable GPS to track delivery.

V: Built ZKPos Bank Platform, cooperate with pay U.

(<https://corporate.payu.com/payments>)

Margin

- *At least 15-30% in selling POS hardware for our agent.
- *ZKPos C/S software is free.
- *ZKPosweb is charged by license of each point each year.

Home » FEC AER POS LITE » FEC AER POS LITE

FEC AER POS LITE



Kategori	FEC AER POS LITE
Di lihat	757 kali
Berat (/pcs)	10 Kg
Harga	Rp 15500000

Tambah Ke Keranjang 1190USD

Pesan Sekarang !
☎ 0817701727
08:00 - 17:00

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mercado libre

computador para punto de venta sat pos Solo en Computación

Regístrate | Ingresar

Computador para punto de venta sat pos all in one 120

5 resultados

Ordenar publicaciones
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Intel Atom (1)
Otros Procesadores (1)

Condición
Nuevo (3)
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Santander (1)



Computador All In One Pos Sat 120 J1900 Punto Venta Tactil

\$ 2.699.900 925USD

36x \$ 74.997
Envío gratis a todo el país
Santander



Computador Tactil Pos Sat All In One Ep130

\$ 2.158.900 740USD

36x \$ 59.969
Envío a todo el país
Quindío



Computador All In One Sat Aio Sat120 Tactil Puntos De Pago

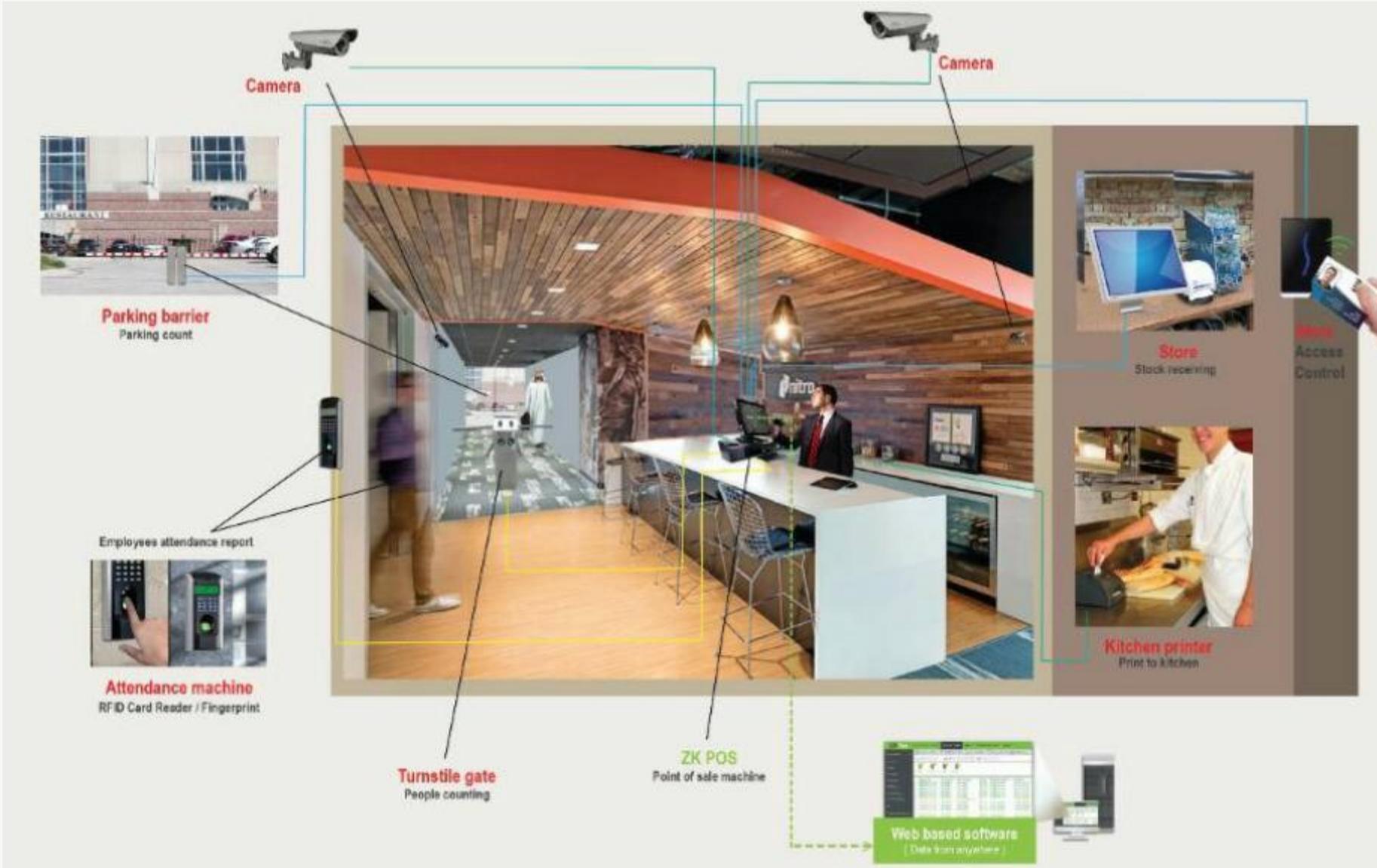
\$ 1.600.000 550USD

36x \$ 44.444
Bogotá D.C.



- Log in and Log out for Software(When the cashier log in the software, they need verify by fingerprint.)
- Club Member Management(That is also called club member card management. In general, there are 2 cards. If customer use rechargeable card, which can protect the cash that recharged into the card. If customer use the loyalty card, they just do not need use the card, they can use fingerprint to verify.)
- Administrate Management (Different position have different privilege to check the related information)





- Time Attendance
- Access Control
- Entrance
- CCTV
- POS
- Big Boss

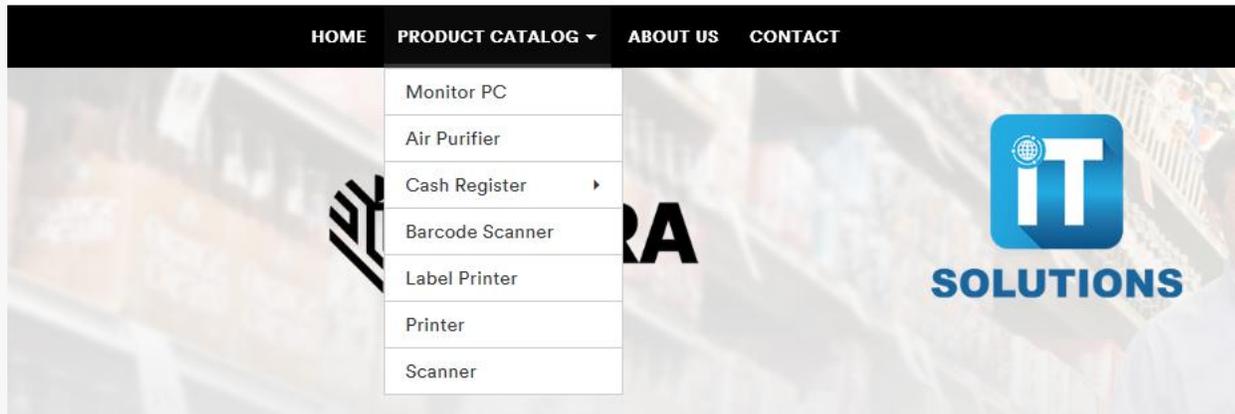


Some of our partners have their own dealers involved in POS business, or expect to expand new business.





Import different hardware from several manufacturers, cooperate with different suppliers, focus on distribution.



	Cash Register pos Mesin kasir pos janz JZ TI 310Mesin kasir POS dilengkapi dengan prosesor intel core i3 vana kuat. desain ramping dan <i>Price : Rp. CALL</i>		Cash Register POS Janz Machtvoll POS JZ-TA 230, terintegrasi penuh dalam satu sistem POS ini dimaksudkan untuk memenuhi kebutuhan <i>Price : Rp. CALL</i>
	Cash Register pos Mesin kasir pos Janz JZ TC 230Fitur lengkap semua dalam satu terminal POS JZ-TC230, sesuai untuk berbaai seamen <i>Price : Rp. CALL</i>		Cash Register POS JZ-TA 190 adalah satu dalam satu POS dengan layar sentuh, yang dibangun dengan thermal printer vana tersedia untuk <i>Price : Rp. CALL</i>
	Cash Register pos Mesin kasir pos Janz JZ TE 230JANZ Machtvoll POS JZ-TE 230, hadir dengan harga terlanokau dan soesifikasi vana <i>Price : Rp. CALL</i>		Cash Drawer pos Janz JANZ JZ-CF270 Cashdrawer Laci KasirSangat cocok untuk kasir kasir counter vana memiliki ruano <i>Price : Rp. CALL</i>

- Restaurant POS Software Thailand 1111
- POS Hardware
- Cloud POS Report Service
- DEMO

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Develop their own software or already have software supplier, whilst having hardware supplier, deal with enduser mostly, or project business.

WE PROVIDE SOFTWARE, HARDWARE, AND IT SERVICES

We are expertise POS Solution in Retail, F&B and Kiosk

We help business develop sustainable with our solutions

We help local business grow by bringing brick and mortar sales, e-commerce, and mobile commerce to the Point of Sales



Retail Solution

Retail Solution comes with POS standard program, Receipt Printer, Barcode Scanner



F&B Solution

F&B Solution comes with standard POS system, receipt printer and cash drawer. Optional add on kitchen printer or kitchen



Inventory Management Solution

Inventory Manage Solutions enhances timely decision making and gain full control to the inventory related areas that has to be managed



Kiosk Solution

All features for ordering, payments or promotional items can be upload from backend with the absence of physical attendance. Including price amendment, new menu introduction and advertising

Application Scenarios

F&B: Food & Beverage

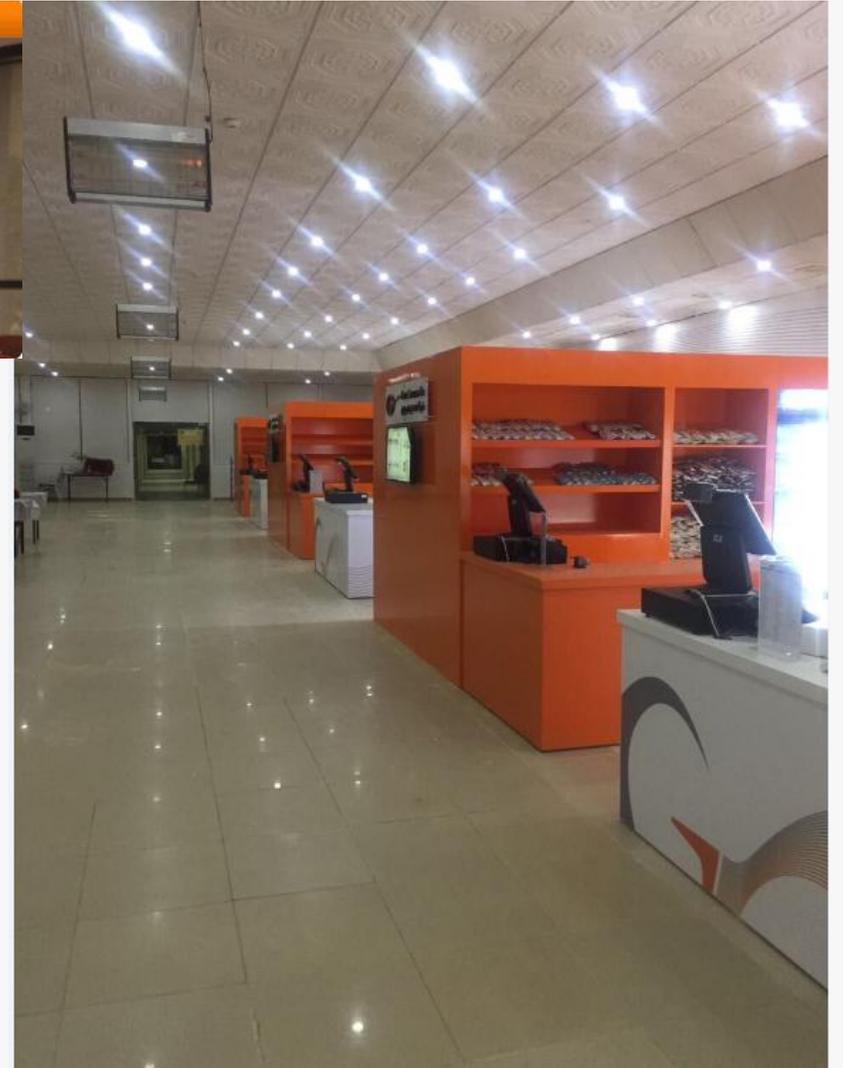


Hospitality



Retail: Shops /Stores







ESS Exhibition in Columbia



Outdoor Advertisement



GITEX Exhibition in Dubai





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2018

Beyond Today For
The Future

THANK YOU